ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY, EAST BAY

Financial Statements and Supplementary Information

June 30, 2013

(With Independent Auditor's Report Thereon)





ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY, EAST BAY

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Independent Auditor's Report

The Board of Directors Associated Students, Inc. of California State University, East Bay Hayward, California

Report on the Financial Statements

We have audited the accompanying financial statements of Associated Students, Inc. of California State University, East Bay (Associated Students) as of **fand**he year ended June 30, 2013, and the related notes to the financial statements, which collectively comprise Associated Students basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes

June 30, 2013, and the respective changes in fina

ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY, EAST BAY MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2013 (UNAUDITED)

This section of Associated Students, Inc. of Cahiñan State University, East Bay (Associated Students) annual financial report includes some of manageis neins ights and analyses of Associated Students' financial performance for the year ended Jub (2013). This discussion has been prepared by management and should be read in conjon out it the financial statements and notes.

Financial Highlights

- x Total operating revenues decreased as the **fesefv**ice received in fiscal year 2013 decreased 15% to \$1.8 million. This decrease was partialifyset by a 5% increase in student body fees collected.
- x Operating expenses decreased 40% in fiseal 2013 to \$2.3 million as supplies and services expenses were trimmed by 29%. However, the decrease is primarily related to the establishment of a post-retirement asset that was the restulated contribution in fiscal year 2013.
- x A \$1.1 million investment was established Approximately sociated Students related to future postretirement medical obligations.

Overview of the Financial Statements

The annual report consists of a series of findinstatements, prepared in accordance with the Governmental Accounting Standards Board (GASB) Statement N&aStic, Financial Statements - and Management's Discussion and Analysis - for Public Colleges and UniverSthiesstandard is applicable to Associated Studentbecause it is a component unit of California State University, East Bay (University). Consistent with the University, Assisted Students has adopted the business-type activity (BTA) reporting model to represent its activities.

The financial statements include: the statement boosition, the statement of revenues, expenses, and changes in net position and the statement of cashsflThese statements are supported in the annual report by the notes to the financial statements and the statements are supported in the annual report by the notes to the financial statements and the statements and the statements are supported together to obtain a complete understanding of the ficial picture of Associated Students.

Statement of net position the statements of net position include all assets and liabilities of Associated Students. It is prepared under the accrual basis accounting, whereby revenues and receivables are recognized when the service is provided and researce and liabilities are recognized when incurred, regardless of when cash is exchange also identifies major categories of restrictions on the net position of the Associated Students.

Statement of revenues, expenses, and changes in net politike statements of revenues, expenses, and changes in net position present the revenues earneex pedses incurred during the year on an accrual basis.

Statement of cash flows the statement of cash flows present the inflows and outflows of cash, summarized by operating, noncapital financing, capital related financing, and investing activities. The

ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY, EAST BAY MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2013 (UNAUDITED)

fiscal year and in deferred revenue of 53% that is paily related to the recognition of revenue for the amount earned as of the statement for summer quarter 2013.

Total non-current liabilities decreased by 100% to zest noted in the discussion of the post-retirement

ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY, EAST BAY STATEMENT OF NET POSITION JUNE 30, 2013

Assets:	
Current assets:	
Cash and cash equivalents	\$ -
Investments	3,617,179
Accounts receivable, net	5,900
Prepaid expenses	9,332
Total current assets	3,632,411
Noncurrent Assets:	
Capital assets, net	10,326
Post-retirement healthcare	368,569
Total noncurrent assets	378,895
Total assets	4,011,306
Liabilities:	
Current liabilities:	
Accounts payable	137,471
Accrued salaries and benefits payable	177,349
Deferred revenue	99,973
Accrued compensated absences	74,190
Total current liabilities	488,983
Total liabilities	488,983
Net position	
Invested in capital assets, net of related debt	10,326
Unrestricted	3,511,997
Total net position	\$ 3,522,323

See accompanying notes to financial statements.

ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY, EAST BAY STATEMENT OF CASH FLOWS YEAR ENDED JUNE 30, 2013

Cash flows from operating activities: Student fees Sales and services of auxiliary enterprises Payments to suppliers Payments to employees Payments to students	\$ 3,674,830 131,247 (892,177) (2,117,464) (159,680)
Net cash provided by operating activities	636,756
Cash flows from nonoperating activities: Contributions from University	 551,740
Cash flows from by investing activities: Purchase of investments Sales of investments Investment income	 (3,110,553) 1,913,308 8,749
Net cash used in investing activities:	 (1,188,496)
Net change in cash	-
Cash and cash equivalents, beginning of year	
Cash and cash equivalents, end of year	\$
Reconciliation of operating income to net cash provided by operating activities: Operating income Adjustments to reconcile operating income to net cash	\$ 1,520,287
provided by operating activities: Depreciation	6,076
Changes in operating assets and liabilities: Accounts receivable, net Prepaid expenses Accounts payable Accrued salaries and benefits payable Deferred revenue Accrued compensated absences Post-retirement healthcare	 91,258 (9,332) (38,063) 197,089 (113,355) (21,211) (995,993)
Net cash provided by operating activities	\$ 636,756

See accompanying notes to financial statements.

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NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Associated Students, Inc. of California State Unsitter East Bay (Associated Students) is a nonprofit, tax exempt, California State University auxiliargenization located on the campus of California State University, East Bay (University). The Universities one of 23 campuses in the California State University System (System). Associated Students established to advance and promote the common interest of its students. Associated Students has four significant operations:

1) Associated Students operations

Associated Students is the student governmempoonent of the campus and provides a means for responsible and effective participation in the vernance of the campus; provides an official voice through which student opion may be expressed; fosters awaseneef this opinion in the campus, local, state, national and international commusitiessists in the protection of the rights and interests of the individual student and the studeeody; and stimulates the educational, social, physical and cultural well-being of the University community.

Associated Students makes funds and resources available vents that broaden educational, social, political, and cultural awareness on campus while available vents that broaden educational, social, political, and cultural awareness on campus while available vents is students at the University. Associated Students arranges for putspice akers, music, bands, and other cultural and recreational events for the students' enjoym Associated Students also provides miscellaneous services to students such as fax transmittals, copy services, sales of movie tickets, program tickets and scantrons.

2) Maintenance of buildings

Associated Students staff manages two building sectival of the System and University campus. The buildings contain a food court operated under recent with an outside vendor, a game room for student use, administrative offices end by Associated Students, an art gallery which displays student artwork and a room to be used by student or grading as well as the Associated Students' Board Room. A variety of conference rooms are available aich of the buildings for use by the campus and co

Net Position

Associated Students' net assets aassified into the following categories:

- x Invested in capital asse, net of related debt Capital assets, net of accumulated depreciation, and outstanding principal balances debt attributable to the acquisition, construction, or improvement of those assets.
- x Unrestricted All other categories of net assets, including those net assets designated by the Board or management.

Classification of Revenues and Expenses

Associated Students considers operating revenues **pedses** in the Statements of Revenues, Expenses, and Changes in Net Assets to be those revenue**express** that result from exchange transactions or from other activities that are connected directly with sociated Students' primary functions. Exchange transactions include harges for services rendered and the acquisition of goods and services. Certain other transactions are reported as non-operating nuese and expenses in accordance with GASB Statement No. 3 Basic Financial Statements – and ManageriseDitscussion and Analysis – for Public Colleges and UniversitiesThese non-operating activitienclude Associated Students' net investment income.

Student Fees

Each matriculated student of the University isquieed to pay quarterly student body fees. Student body fees are received by Associated Students directly and used for daily operations.

Income Taxes

Associated Students is a qualified nonprofit orgationathat is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Sec20701d of the California Revenue and Taxation Code. In addition, Associated Students qualifies for the charitable contribution deduction under Section 170(b)(1)(A)(vi) and has been classified as an organization that is not a private foundation under Section 509(a)(1). However, Associated Students remains subject to taxes on any net income which is derived from a trade or business, regularly ied on, and unrelated to its exempt purpose.

Associated Students recognizes accrued interest and penalties associated with uncertain tax positions as part of the income tax provision, when applicable. There are no amounts accrued in the financial statements related to uncertain tax positions.

Associated Students files informational and incomer@wwrns in various state and local jurisdictions in the United States. The Associated Students' Federal income tax and informational returns are subject to examination by the Internal RevenService generally for 3 years after the returns were filed. State and local jurisdictions haveauttes of limitation that generally range from 3 to 5 years.

Deferred Revenue

Associated Students bills annual student dues in advance. The unearned income is recorded as deferred revenue within the atement of net position.

Functional Allocation of Expenses

The cost of providing the various programs anther activities have been summarized on a functional basis in the statement of revenues, expenses, angleshin net position. Accoincyly, certain costs have been allocated among the programs and supporting services benefited.

NOTE 2 - CASH AND CASH EQUIVALENTS

Associated Students includes all cash accounts that are not subject to withdrawal restrictions or penalties, and considers highly liquid investments with a maturity three months or less to be cash and cash equivalents Each account is managed by the University is held by the Office of the Chancellor.

NOTE 3 – INVESTMENTS

Investments are made on a short-term basis (less than one year). Associated Students' investment policy is to earn a rate of return consistent was afety objective of 100% preservation of capital. Associated Students can invest in the following: Repase agreements using UGD vernment or any of its agencies, U.S. Treasury and Federal agency rities with maturities of one year or less nker's acceptances eligible for purchase the Federal Reserve, certificates of deposit (not to exceed \$100,000 per institution), notes and bonds due in one years (not rated less than D-1 or A-1 by Moody's or Standard & Poor's) money market accounts, muturals, Local Agency Investment Fund (LAIE), dall other investments managed by the University.

As of June 30, 2013 investmentonsist of the following:

Money market - short term investmen	nt\$	761,016
Equity securities		242,342
U.S. government securities		1,464,561
Mutual funds		98,043
Corporate bonds		955,872
Mortgage securities		39,611
Mutual securities		3,554
Commercial paper		25,008
Repurchase agreements		22,508
Commodities		4,664
	\$	3,617,179

As of June 30, 2013, investment innote, net, consists of the following:

Interests and dividends	\$ 19,198
Unrealized gains (losses)	(10,449)
	\$ 8,749

Credit Risk

This is the risk that an issuer or other counterparty debt instrument will not fulfill its obligations. This is measured by the assignment of ratings byonatily recognized statistical rating organizations. Associated Student's investment policy generally investments in the following vehicles: private placements, venture capital investments, real estatepties, futures contracts, options, short sales, or margin sales. Investments in cash equivalents, fixed me securities, equity securities and mutual funds are done in a diversified manner that is risk averiste an objective to minimize risk while obtaining a reasonable return.

Less than 3 Moody's months 3 to 12 months Over 1 year

NOTE 4 - ACCOUNTS RECEIVABLE

As of June 30, 2013, accounts receivable consist of the following:

Student Fees	\$	8,243
Interest		2,067
Rentals		1,055
Other		420
	1	1,785
Less: allowance for doubtful accounts	6	(5,885)
Accounts receivable, net	\$	5,900

NOTE 5 - CAPITAL ASSETS

Capital assets' activity for the year endlet a 30, 2013 consisted of the following:

Description	alance e 30, 2012	Additions	Re	tirements/ Transfers	Balance June 30, 2013
Cost: Furniture and fixtures Equipment	\$ 14,696 68,462	\$ -	\$	-	\$ 14,696 6663,466,2 F6 6462

NOTE 6 - PENSION

Plan description

All full-time employees of Associated Students are members of the California Public Employees' Retirement System (CalPERS) which is an agent multiple-employer defined benefit pension plan. The actuarial information and informationeeded to comply with the CSAB Statement No. 27 relating to pensions is not available for Associated Students recognizes annual pension expense equal to its contractually required contributions to the planension liabilities and assets result from the difference between contributions required and contributions made.

CalPERS issues a publicly available comprehensive annual financial report that includes financial statements and required supplemental information of the CalPERS annual financial report may be obtained from the California Public Employ' Retirement System Executive Office, 400 P Street, Sacramento, California 95814.

Funding policy

Covered employees are required to contribute 5% of their monthly earnings in excess of \$513 per month. The employer (Associated Students throughifornia State University, East Bay Foundation, Inc. (Foundation) is required to contribute at an **artially** determined rate. Contributions for the year ended June 30, 2013, was \$131,455.

NOTE 7 - OTHER POST-EMPLOYMENT BENEFITS OTHER THAN PENSIONS (OPEB)

Plan Description

The Associated Students sponsors a single-employeet-retirement healthcarplan, which covers substantially all full-time, central staff employeest Associated Students. This plan provides lifetime medical benefits to retirees who have age 50 with five years sufervice. Spouses and dependents of eligible retirees are also eligibler life. During the year ended June 30, 2009, the plan was amended to provide lifetime medical benefit to retirees who have attained the adj 50 with ten years of service. The Governing Board of the Associated Students has the painty to establish and arend benefit provisions of the Plan.

Funding Policy

For the year ended June 30, 2013, the Associated Sts' share of the monthly medical premiums was limited to \$622 (single), \$1,183 (two parties) and \$1,616 fee or more parties Retirees are responsible for premiums in excess of the Associated Students estimates addition, the Associated Students' share of dental premiums was limited \$52 (single), \$108 (two parties) and time s3 le tore p1 (s0-(e parties nts.)-5.es

Annual OPEB Cost and Net OPEB Obligation

The Associated Students' annual other postemptiony in benefit (OPEB) cost expense) is calculated based on the annual required contribution of the employer (ARC). The Associated Students has elected to calculate the ARC and related information using alternative measurement method permitted by GASB eSttedam

include assumptions about future employment, **nityrtand** healthcare cost trends. Amounts determined regarding the funded status of the plan and the **ameqa**ired contributions of the employer are subject to continual revision as actual results are comparied past expectations and new estimates are made about the future. The schedule of funding progreesepts multiyear trend information about whether the actuarial value of plan assets are increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Methods and Assumptions

Projections of benefits for finaized reporting purposes are based on **sube**stantive plan (the plan as understood by the employer and plan members) and in**thede**ypes of benefits provided at the time of each valuation and the historical pattern of slopation benefit costs between the employer and plan members to that point. The methods and assumptioned include techniques that are designed to reduce the effects of short term volatility in actuarial exceed liabilities and the actuarial value of assets, consistent with the long-term prospective of trealculations. The following simplifying assumptions were made:

Retirement age for active employees Based on the historical average retirement age for the covered group, active plan members were assumed ite at age 62, or at the first subsequent year in which the member would qualify for benefits.

Mortality – Life expectancies at the calculation date based on the most recent mortality tables

Actuarial cost method The entry age actuarial cost method was used. The unfunded actuarial accrued liability is being amortized as a level petrage of projected payroll on a closed basis. The remaining amortization period at June 30, 2013 was eighteen years.

Plan for Funding

On an ongoing basis, the Associa Stud dents will be reviewing its assumptions, comparing them against actual experience and recalculating the needlendling with the goal of paying for postemployment benefits out of interest earned on designated funds.

Note 8 – BOARD DESIGNATED NET ASSETS

Unrestricted net assets were designated by the Board for the following purposes:

Current operations and working capital	\$ 1,053,300
Other post-employment benefits reserve	702,200
Capital replacement reserve	1,053,300
Undesignated	 703,197
Total board designated net assets	\$ 3,511,997

NOTE 9 - TRANSACTIONS WITH AFFILIATES

Associated Students enters into transactions with Uthiversity and other auxiliaries: The Foundation and Cal State East Bay Educational Foundation, Indu (Fational Foundation). Associated Students pays the University for accounting services, indirect cost allocations, and reimbursements for professional fees, utilities, special events and students' activities throaghinternal cost recovery process. Associated Students reimbursed the Foundation for bits administration and coordination

Payments made during the year enderne 30, 2013, was as follows:

California State University, East Bay \$ 125,272 California State University, East Bay Foundation, Inc. 537,404 \$ 662,676

Payments received during the year ended June 30, 2013, were as follows:

California State University, East Bay	\$	2,317,845
California State University, East Bay Foundation, Inc.		75,294
Cal State East Bay Educational Foundation, Inc.		90
	\$2	,393,229

Amounts eceivable (payable) at June 20,13, are as follows:

SUPPLEMENTARY INFORMATION

Assets:

Current assets: Cash and cash equivalents Short-term investments Accounts receivable, net Leases receivable, current portion Notes receivable, current portion Pledges receivable, net Prepaid expenses and other assets	\$ - 3,617,179 5,900 - - - 9,332
Total current assets	3,632,411
Noncurrent assets: Restricted cash and cash equivalents Accounts receivable, net Leases receivable, net of current portion Notes receivable, net of current portion Student loans receivable, net Pledges receivable, net Endowment investments Other long-term investments Capital assets, net Other assets	- - - - - - - - - - - - - - - - - - -
Total noncurrent assets	378,895
Total assets	4,011,306
Deferred outflows of resources: Unamortized loss on refunding(s)	
3 aba6 deferred statts ws of resources	-
Liabilities:	
Current liabilities: Accounts payable Accrued salaries and benefits payable Accrued compensated absences- current portion Unearned revenue Capitalized lease obligations – current portion Long-term debt obligations – current portio Self-insurance claims liability - current portion	137,471 177,349 74,190 99,973 - -

ASSOCIATED STUDENTS, INC. OF CALIFORNIA STATE UNIVERSITY, EAST BAY SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION YEAR ENDED JUNE 30, 2013 (for inclusion in the California State University)

Revenues:

1	Restricted cash and cash equivalents at June 30, 2013: Portion of restricted cash and cash equivalents related to endowments All other restricted cash and cash equivalent	\$						
	Total restricted cash and cash equivalents	\$						
2.1	Composition of investments at June 30, 2013:							
		Current Unrestricted	Current Restricted	Total Current	Noncurrent Unrestricted	Noncurrent Restricted	Total Noncurrent	Total
	State of California Surplus Money Investment Fund (SMIF)	s -	-		-	-	-	-
	State of California Local Agency Investment Fund (EAI	· .		-	-	-	-	-
	Wachovia Short Term Fun	-	-	-	-	-	-	-
	Wachovia Medium Term Fun Wachovia Equity Fun		-					
	CSU Consolidated Investment Pool (includes SWIFT and 0948 SMI	2,554,402		2,554,402	-			2,554,402
	Common Fund - Short Term Fun	-		-	-	-	-	-
	Common Fund - Other	-	-	-	-	-	-	-
	Debt securitie Equity securitie	- 242,342	-	- 242,342	-	-	-	- 242,342
	Fixed income securities (Treasury notes, GNMA's	138,3		138,306				138,306
	Land and other real estat	-	-	-	-	-	-	-
	Certificates of deposi	-	-	-	-	-	-	-
	Notes receivale	-	-	-	-	-	-	-
	Mutual fund: Money Market fund	98,043 484,705		98,043 484,705				98,043 484,705
	Collateralized mortgage obligations			404,700				404,100
	Inverse floater		-	-	-	-	-	-
	Interest-only strip	-	-	-	-	-	-	-
	Agency pass-throug Partnership interests (includes private pass-tthroug	-	-	-	-	-	-	-
	Alternative investment							
	Hedge fund			-	-	-	-	-
	Other major investments							
	Corporate Bond Commoditie	94,717 4,664	-	94,717 4,664	-	-	-	94,717 4,664
	Add descriptio	4,004	-	4,004	-	-	-	4,004
	Add descriptio		-	-	-	-	-	-
	Add descriptio	-	-	-	-	-	-	-
	Add descriptio		<u> </u>	<u> </u>	-		<u> </u>	-
	Total investments	3,617,179	-	3,617,179	-	-	<u> </u>	3,617,179
	Less endowment investments (enter as negative number)					-		-
	Total investments	3,617,179	-	3,617,179	-	-	<u> </u>	3,617,179
2.2		2013						
	Portion of investments in note 2.1 held by the University under constract agreements at June 30, 2013	2,554,402		2,554,402				2,554,402
		2,004,402		2,004,402				2,004,402
2.3	Restricted current investments at June 30, 2013 related to:	Amotin						
	Add descriptio	s –						
	Add descriptio	_						
	Add descriptio	_						
	Add descriptio	-						
	Add descriptio Add descriptio	-						
	Total restricted current investments at June 30, 2013							
		·						
2.4	Restricted noncurrent investments at June 30, 2013 related to Endowment investme	Amount						
	Add descriptio							
	Add descriptio	_						
	Add descriptio	_						
	Add descriptio Add descriptio	_						
	Add descriptio	_						
	Add descriptio	_						
То	tal restricted noncurrent investments at June 30, 2013	- 6						

See accompanying note to supplementary information.

3.2 Detail of depreciation and amortization expense for the year ended June 30, 2013:

Depreciation and amortization expense related to capital assets	\$ 6,076
Amortization expense related to other asset	-
Total depreciation and amortization	\$ 6,076

4 Long-term liabilities activity schedule:

	J	Balance une 30, 20 2	Prior period adjustments	Reclassifications	Balance June 30, 20 2 (restated)	Additions	Reductions	Balance June 30, 2013	Current porti o	Long-term portion
	\$	95,401	_	_	95,401	-	(21,211)	74,190	74,190	_
Capitalized lease obligations Gross balanc Unamortized premium / (discount) on capitalized lease obligatio		Ξ	=	_	_	:	-	_	_	_
Total capitalized lease obligations		_	_	_	_	-	-	_	_	_
Long-term debt obligations: Revenue Bond Other bonds (non-Revenue Bonds Commercial Pape Note Payable related to B R Other: Add descriptio Add descriptio Add descriptio Add descriptio Add descriptio Add descriptio Total long-term debt obligations										
Unamortized bond premium / (discount) Unamortized loss on refundin							-	_		_
Total long-term debt obligations, net		_	_	_	_	_	_	_	_	_
Total long-term liabilities	\$	95,401	_	_	95,401	_	(21,211)	74,190	74,190	

5 Future minimum lease payments - capital lease obligations:

Future minimum lease payments - capital lease obligations:			Principal and
	Principal	Interest	Interest
Year ending June 30:			
2014	-	-	_
2015	-	-	_
2016	-	-	_
2017	-	-	_
2018	-	-	_
2019 - 2023	-	-	

6

Principal and

Principal and

Principal and

11 The nature and amount of the prior period adjustment(s) recorded to beginning net position

		Net Position Class	Am Dr. (nourt (Cr.)
Net posi	tion as of June 30, 2012, as previously reported		\$	1,441,547
Prior pe	eriod adjustments			
1	(list description of each adjustmen			_
2	(list description of each adjustmen			_
3	(list description of each adjustmen			_
4	(list description of each adjustmen			_
5	(list description of each adjustmen			_
6	(list description of each adjustmen			_
7	(list description of each adjustmen			_
8	(list description of each adjustmen			_
9	(list description of each adjustmen			_
10	(list description of each adjustmen			-
	Net position as of June 30, 2012, as restated		\$	1,441,547

Provide a detailed breakdown of the journal entriestat the financial statement line item leve booked to record each prior period adjustment:

	Debit	Credit
Net position class:		
 breakdown of adjusting journal entry 		
	\$ —	
		_
Net position class:		
2 (breakdown of adjusting journal entry		
	—	
		—
Net position class:		
3 (breakdown of adjusting journal entry		
	-	
Net excitize allocations		_
Net position class:		
4 (breakdown of adjusting journal entry		
	—	
Not position close:		_
Net position class: 5 (breakdown of adjusting journal entry		
5 (breakdown of adjusting journal entry	_	
		_
Net position class:		
6 (breakdown of adjusting journal entry		
e (a. canada an an ang journal only	_	